



EXECUTIVE SPEAK:

Communication Skills for Managers

Course Duration	Course Dates	Course Locations	Course Fees (excl. VAT where applicable)
4 days	21 - 24 May 2024	Mombasa, Kenya	\$ 1,150

ENROL

Visit: www.training-connections.co.ke/calendarprograms

* Terms and Conditions apply



Contact us for special group rates
info@training-connections.co.ke



COURSE PREREQUISITE:-Participants are expected to complete a behavior preference questionnaire before the start of the Course; link to be availed upon registration.

COURSE OVERVIEW:-By the end of this 4-day practical training, participants should have honed their communication skills to a level suitable for executive roles. They should be capable of navigating complex communication scenarios, inspiring teams, and effectively conveying organizational messages to internal and external stakeholders.



KEY TAKEAWAYS

Self-Reflection and Awareness:

Cultivate self-awareness to recognize and understand personal emotions & communication styles.

Effective Presentation Skills:

Improve presentation skills for engaging and impactful communication.

Persuasive Communication:

Develop skills in crafting persuasive messages and influencing stakeholders.

Adaptable Communication Styles:

Recognize and adapt communication styles based on the audience and context.
Develop strategies for effective communication with diverse stakeholders.

Feedback and Performance Conversations:

Develop skills in providing constructive feedback and conducting performance conversations.
Understand how to inspire and guide team members through effective communication.

Negotiation and Conflict Resolution:

Acquire negotiation skills for resolving conflicts and reaching mutually beneficial agreements.
Develop strategies for maintaining professionalism during challenging conversations

Crisis Communication:

Learn effective communication strategies during times of crisis or change.

Building Executive Presence:

Cultivate a strong executive presence through confident and composed communication.
Develop non-verbal communication skills to convey leadership and authority.

Cross-Functional Communication:

Enhance communication skills for collaboration across different departments and functions.
Foster a culture of effective communication within the organization.





**Training
Connections**

● Personal Effectiveness ● Organizational Performance ● Leadership Effectiveness ●

ABOUT TRAINING CONNECTIONS

At Training Connections, we are all about assisting **PEOPLE** improve their **Personal Effectiveness** to achieve their **Organization's Performance** goals through enhancing their **Leadership Excellence**.

Core to the Training Connections philosophy is an excitement for people and their development that is felt from the first contact.

OUR PROGRAMS

Our programs are designed in collaboration with leadership & management faculty from prominent business schools and industry practitioners. The programs seek to transform the way people work together. We mount our programs to create vibrant working environments in which people feel valued and get heard, communication is honest and clear, decision-making timely and robust, and authentic leadership filters through the organizations we work with.

We Develop PEOPLE – Our skillset pillars.

Our four core training pillars are comprised of key components of the executive skillset needed to thrive in today's ever-changing business environment.

Self Awareness & Personal Development



We use a communication and behavior assessment tool called Clarity4D. This is an easy to understand tool that depicts different personalities in color; red, yellow, green and blue. It helps people understand themselves and others better.

Leadership and Management



Getting the leaders of your organisation especially at the top, behaving authentically, inspirationally, respectfully, and communicating with clarity, honesty and conviction is a critical driver of success. It sets the tone and creates the culture for others to emulate.

Team Dynamics and Development



In order for an organization to achieve excellence and meet its objectives, it must have cohesive working teams and we are equipped to help you achieve that.

Communication and Interpersonal Skills



With improved communication comes better relationships both at home and in the workplace. Using the Clarity4D tool, we guide you through your preferred communication style and help you understand other people's communication style as well.

BEGIN YOUR PERSONAL LEARNING AND DEVELOPMENT JOURNEY WITH TRAINING CONNECTIONS



All our learning programmes begin with an introduction to the Clarity4D model and our signature 'Personal Impact' workshop. This gives delegates valuable insights into themselves and the impact they can have on others, and lays the groundwork for improved working relationships and team performance.

CUSTOMIZE THIS PROGRAM

Turn this program into a custom learning experience for your team or organization.

Training Connections Limited helps organizations of all sizes in every industry identify core problems and create new solutions to address their current and future business needs. We work closely with you to holistically design a program that is delivered by facilitators with vast experience from training organizations just like you to get you results.

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Clarity4D
clear colourful communication